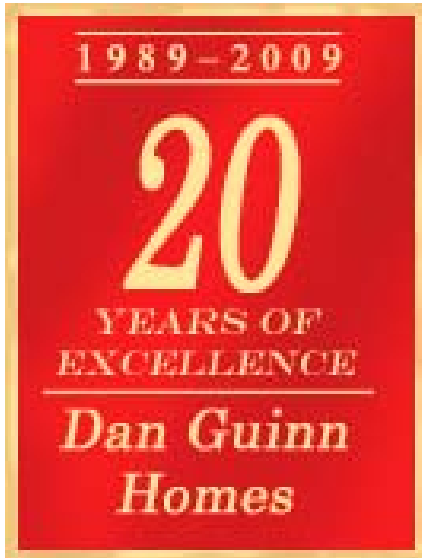


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# HOUSE WISE

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*We're Turning 20!*

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## Are You Stimulated Yet?

*By Elizabeth Guinn*

The energy bill has been passed and, like the rest of us, you are trying to figure out just how that affects your paycheck. Somewhere in the 1200 pages there must be something that remotely affects us! Sure we all know that road and bridge work is necessary. Without question I want to know that when I go around a bend in the road or cross a bridge it is going to be in good condition. I'll admit that our federal buildings and schools need major energy improvements as well. Sure these projects are needed and will provide jobs, and this will help our economy for a few. I already know that we will be paying the federal government for this bailout in the form of higher taxes for the rest of my life, but other than that, just how does it help me? The one area that is probably the brightest that I have read about is the 30% tax credit that is offered for the energy improvements

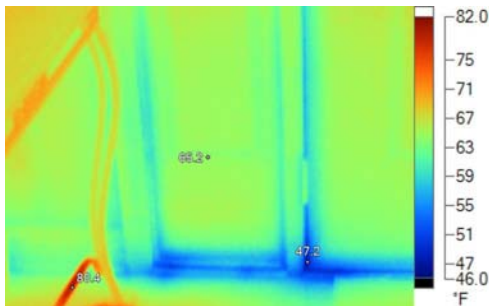
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## Dan's Desk

*By Dan Guinn*

Boy do I have something exciting to share with you this month. For years I've been helping many of you with your home energy problems. After 20 years in the construction industry you get pretty good at figuring out how to make things work for efficiently. But every now and again, I run into a situation where I just can't tell exactly where the cold air is infiltrating from. The usual solution to a problem like this is a full on attack with a wide array of solutions like endless beads of caulk and cans of spray foam

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that you make on your house. Installing new energy efficient windows, replacing your heating and air conditioning systems with more efficient ones, adding more insulation and weatherization of your homes all qualify for the tax credit program. By the way, you do know that we provide all these services, right? I know that was a shameless plug but what the heck, it is my newsletter. There is also 300 million in the package in the form of rebates to encourage you to buy energy efficient appliances. At least they are trying and if you were considering some of these upgrades now is the time to do them!

What is very good for the country is reducing our dependency on oil. With this package there are significant moves toward that goal. The most exciting news is our lawmakers have provided incentives for homeowners to install renewable energy sources like solar and wind generation, to the tune of 42 billion dollars toward renewable energy businesses, development projects, and homeowners. That should put a dent in our appetite for oil. I am glad to see our lawmakers can finally make some sense out of all this mess. According to our research, homeowners can take advantage of this part of the stimulus package in the form of tax credits and in some cases grants of up to 30% of the installation costs. That is very interesting for those of us tired of having no other viable option than paying the power company their portion of our paycheck. Having a system that pays for itself and for 30% off the installed price, now that does sound good. It is not clear yet as to how to apply for these incentives but we are looking in to it. Do you own any stocks in solar and wind generation? If not it may be a good time to do so, that is if you have anything left from the crash and burn of Wall Street. Please do not take financial advice from me I have no idea about investing, but I can see major movement happening in this area.

I, like many of you, may not foresee installing an off grid renewable energy system but there are incentives that can be taken advantage of especially if you have been considering some of these improvements already. Energy reduction and savings makes good sense to me and gives hope that the future may be a little brighter. Many of us are struggling to just make ends meet especially in the construction industry so this is good news for those of us that are interested in helping people save money on their energy bills. I suspect that more about these programs will emerge as the year moves forward so what are you waiting for get out there and shake those branches! I'll get my bucket.

If you do not wish to receive this newsletter, please email us at [info@danguinhomes.com](mailto:info@danguinhomes.com) and type cancel subscription in the subject line.



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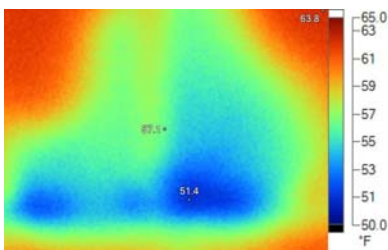
*Taking you from  
 Dreams to Reality  
 Psalms 127:1a*

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Contact Elizabeth and Dan Guinn at [info@danguinnhomes.com](mailto:info@danguinnhomes.com) for the free report, "Top Ten Best Ideas to Reduce Utility Bills and Spend the Savings on What You Really Want!" Just send me an email requesting a copy and I will speed one out to you!



What looks like a perfectly fine wall ....



Reveals a spots with no insulation at all, allowing cold outside air to infiltrate into the house.

insulation. I liken it to the bunker buster bomb method, if you can't find what you are looking for blow the whole thing up. Of course I am exaggerating, a bit, my point is if you can't see what the problem is you are simply guessing. This of course can become very expensive and totally miss the problem that you have. Over the years I have learned quite a bit and have gotten better at guessing but I have always wanted a better way of diagnosing problems.

That's where the exciting part comes in thermal imaging camera gives us the technology to see what others cannot. It's exciting because we previously could not afford such technology, but thanks to advances in the recent years they have come down in price. We now can see into walls and evaluate the insulation without removing the sheetrock. The Thermal Imager does this by reading heat signatures through the drywall. No more guessing if your wall has been insulated properly, or your windows and doors are sealed up properly. This camera allows us to pinpoint problem areas and attack only the areas that need attention. Much like the smart bombs that the military uses that can track down the smallest of targets. No broad spectrum attacks hoping you stumble upon the problem. We can also do evaluations of how well the improvements work. Detailed surface temperature readings that allow us to determine how well a repair worked.

Did you catch this is also a camera? The most amazing part of the camera is that it is able to take images with a fusion feature that allows you to go from full infrared to a full visible digital photo. This allows us to pinpoint areas of interest with the most amazing accuracy. We also are able to produce digital photos with a detailed report including my recommendations for the solutions to your problems. A record of the problem areas with recommendations so you can work on them a little at a time, or you could hire us and we will knock it out.

So you're not so excited yet? Thinking that's cool for you Dan, but how does that help me out? Well I'm glad you asked we are now offering this service with an exclusive introductory to our newsletter readers at a reduced cost of \$250.00. That's one hundred dollars off our regular price, but wait it gets even better! For a limited time only we are offering to you, our faithful readers, a Free Thermal Scan of your house providing you can sign up four of your neighbors. That's right I did say free for you there are some special conditions so contact us today for the details.